



# Yeastar IP PBX

## Branch Office Case study

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#### IP PBX Branch Office Solution for SENATI in Peru

It can be a challenge to connect all of your employees when they don't all work under the same roof. SENATI, a leading technical training institution, has set up 83 brand offices across Peru. With the multiple remote locations, communication from site to site becomes increasingly costly and inconvenient. By installing Yeastar IP PBX in its headquarter and branch offices, all SENATI employees from different site can be synchronized with efficient communication and the growing number of work can be done both efficiently and cost-effectively with Yeastar IP PBX.



**Customer Name:** SENATI

**Location:** Peru

**Industry:** Education

**Product:** Yeastar IP PBX

**Number of sites:** 83

branch offices across  
Peru

### Background

SENATI, headquartering in Lima, is a leading technical training institution in Peru. With 54 years of industry experience and advanced industry technical equipment, it has set up 83 brand offices with 4,000 employees and 70,000 students in 25 regions of Peru, offering 3,800 continuous training courses for people with great demand for employment.

### Challenge

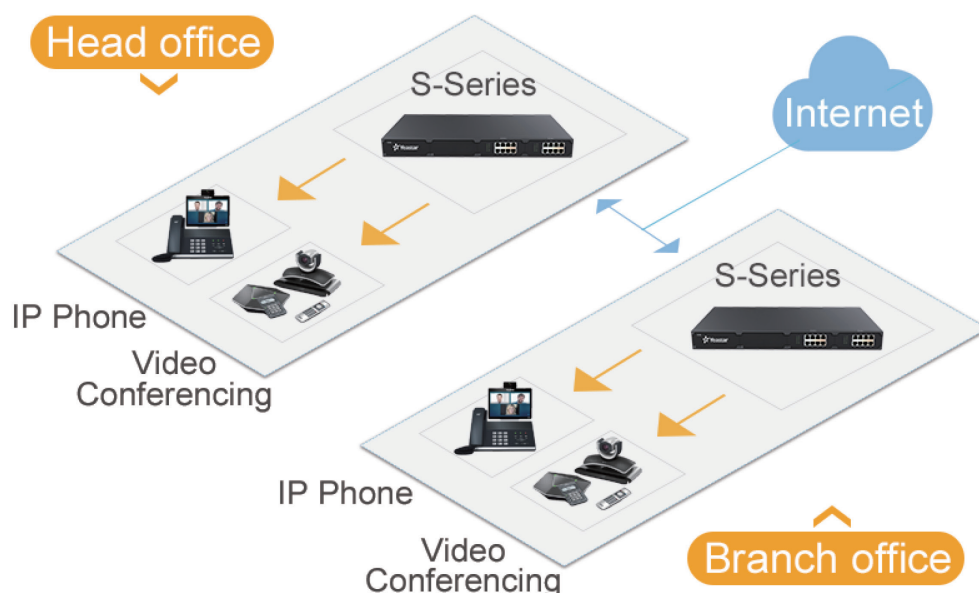
Facing the multiple remote locations, there were two major problems SENATI wished to resolve by introducing IP PBX into their institution. First, branch offices were separated from the main corporate telephone system, preventing smooth communication with headquarters. Second, the site to site calling charges was costly. The company wished to eliminate the cost by connecting these offices with multiple IP PBX via VoIP trunks.

## Solution

SENATI selected Yeastar IP PBX as their first choice. 13 units Yeastar IP PBX were deployed in its headquarter and branch offices, collaborating with Yealink IP Phones as well as VCS video conferencing endpoints to deliver advanced features and ensures high-quality video collaboration with remarkable ease and cost-effectiveness. All offices were easily connected through Yeastar IP PBX systems via SIP trunks. Employees were able to make free inter-office calls, share trunks among these offices to extend their available resources across multiple locations, and maintain control of employees and costs.

## Result and Benefits

- ✓ Make communication easier between branch offices and headquarter
- ✓ Save time and expense in installation, calling and maintenance
- ✓ Improve productivity, efficiency and maintain competitive edge
- ✓ Enjoy an easier video collaboration with Yealink's VCS video conferencing endpoints



Yeastar IP PBX are ideal for branch office solutions. As the all new IP PBX of Yeastar, S-Series VoIP PBX provides more powerful performance and richer features, delivers exceptional cost savings, productivity, efficiency improvements and peace of mind.

Another project of SENATI is coming soon. Yeastar S-Series will provide more economical and more efficient branch office solutions for SENATI. This time, they are going to install 31 units Yeastar S100 VoIP PBX and 3 units S300 (500users) in another 18 branch offices.